





## Glyn Harding

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**From:** Phil Lincoln  
**Sent:** Thursday, March 21, 2013 2:06 PM  
**To:** Glyn Harding  
**Subject:** FW: Option pricing from PreBuild conference  
**Attachments:** NEW LADDER.xlsx

**Importance:** High

Glyn,  
I finally got a clarification from the Chief ( Key Largo) on this list. The items in column B are not wanted, but please see the note below regarding the rope rescue feature.

Thanks.

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**From:** KL Chief24 [<mailto:firewet1@hotmail.com>]  
**Sent:** Monday, March 18, 2013 10:16 PM  
**To:** Phil Lincoln; James Griffeth  
**Subject:** RE: Option pricing from PreBuild conference  
**Importance:** High

**WPhil,**

**Here is the info you were waiting for. I want to order the rope rescue ladder truck set-up on a separate purchase order. It cant exceed \$2,500.00 (including shipping) or I will need to get District approval. Don't forget that we do not pay tax and it can be shipped with the truck to save on shipping.**

**Let me know,**

**Thanks,  
Chief**

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**From:** [Phil.Lincoln@ferrarafire.com](mailto:Phil.Lincoln@ferrarafire.com)  
**To:** [firewet1@hotmail.com](mailto:firewet1@hotmail.com); [jgriffeth@keylargofire.com](mailto:jgriffeth@keylargofire.com)  
**Date:** Fri, 22 Feb 2013 15:36:44 -0600  
**Subject:** Option pricing from PreBuild conference

Gentlemen,  
Please find attached the options pricing from the prebuild conference from Glyn Harding. Please review the list and select any of the options you wish and send the approved list back to Glyn. I asked Glyn to include the option for the FRC foam system ( TurboFoam 3.0 system) as it has a higher flow rate than the the FoamPro system in the order.

Thanks for everything and have a great weekend!

Phil Lincoln

		<b>(\$1,187.00)</b>	Delete tilt table testing
	1,425.00		Add electric stability control
900			Add two (2) flip up seat bottoms only outboard each side
	212		Add 3-point seat belts to the two (2) rear facing crew seats
		<b>(\$301.00)</b>	Delete front bumper tow eyes
	\$93.00		Add one (1) cigar lighter socket in the EMS cabinet
		<b>(\$386.00)</b>	Delete one (1) pair of Whelen 400 cornering lights
	\$725.00		Add helmet storage cabinet inside the cab
	\$1,500.00		Add one (1) 10" tailboard rear of the unit
\$844.00			Add one (1) roll up door to the L4 compartment
	\$800.00		Add Pac Trac each side of the pull out tool board
	\$400.00		Add Pac Trac on the divider facing the tool board in the L3 compartment
	\$351.00		Add three (3) folding steps
	\$980.00		Add two (2) pair of Whelen LINZ6 warning lights
		<b>(\$150.00)</b>	Change the rear scene light to Whelen M6ZC
		<b>(\$1,178.00)</b>	Delete two (2) flat mount 750 watt Focus lights
	\$1,650.00		Add two (2) Focus 750 watt tele-pole lights
\$ 2,604			Add rope rescue pully system to the aerial
	\$867.00		Add Mansaver bar to the opening in the aerial handrails
		<b>(\$7,361.00)</b>	Delete Foam Pro 1600 injection foam system
	\$9,184.00		Add Fire Research TFC135-025 injection foam system
	\$2,101.00		Change the cab light bars to Whelen FNMINI with end and rear corner modules
	<b>\$240.00</b>		Add one (1) 36" handrail rear of the unit adjacent to the rear hose bed opening
	<u>\$9,965.00</u>		





2/22/13

Chief Sergio Garcia  
Key Largo Fire Department

Ref: Pre Construction Options (Revised)

Listed below are the items that were discussed during the pre build meeting that may change the contract total of the new unit. Please circle the options that you wish to add or delete, sign at the bottom of the page and return either by fax at 1-225-567-7661 or e-mail to [glynh@ferrarafire.com](mailto:glynh@ferrarafire.com).

- 1) Delete tilt table testing --- ~~(\$1,187.00)~~
- 2) Add electric stability control --- \$1,425.00
- 3) ~~Add two (2) flip up seat bottoms only outboard each side --- \$900.00~~
- 4) Add 3-point seat belts to the two (2) rear facing crew seats --- \$212.00
- 5) Delete front bumper tow eyes --- ~~(\$301.00)~~
- 6) Add one (1) cigar lighter socket in the EMS cabinet --- \$93.00
- 7) Delete one (1) pair of Whelen 400 cornering lights --- ~~(\$386.00)~~
- 8) Add helmet storage cabinet inside the cab --- \$725.00
- 9) Add one (1) 10" tailboard rear of the unit --- \$1,500.00
- 10) ~~Add one (1) roll up door to the L4 compartment --- \$844.00~~
- 11) Add Pac Trac each side of the pull out tool board --- \$800.00
- 12) Add Pac Trac on the divider facing the tool board in the L3 compartment --- \$400.00
- 13) Add three (3) folding steps --- \$351.00
- 14) Add two (2) pair of Whelen LINZ6 warning lights --- \$980.00
- 15) Change the rear scene light to Whelen M6ZC --- ~~(\$150.00)~~
- 16) Delete two (2) flat mount 750 watt Focus lights --- ~~(\$1,178.00)~~
- 17) Add two (2) Focus 750 watt tele-pole lights --- \$1,650.00
- 18) Add rope rescue pulley system to the aerial --- \$2,604.00
- 19) Add Mansaver bar to the opening in the aerial handrails --- \$867.00
- 20) Delete Foam Pro 1600 injection foam system --- ~~(\$7,361.00)~~
- 21) Add Fire Research TFC135-025 injection foam system --- \$9,184.00
- 22) Change the cab light bars to Whelen FNMINI with end and rear corner modules --- \$2,101.00
- 23) Add one (1) 36" handrail rear of the unit adjacent to the rear hose bed opening --- \$240.00

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Sergio Garcia



